



We're here when you need,
with what you need, so you can...

GO AHEAD & DIG[®]

Capability Statement

About Us

At Focus Machinery we understand the power earthmoving equipment has on shaping the world and improving lives for generations to come

Our Workforce

- 45+ Melbourne based employees
- Over 18% of workforce female
- 7+ nationalities make up our team

Our Company

- Established May 2010
- Family owned & operated
- Passion and values led company

Our Fleet

- 460+ major earthmoving assets
- 1000+ unique attachments
- 14 month average asset age

Our Expertise

- 200+ years of combined technical experience
- Dedicated account managers
- 24/7 critical response capability

Core Values

Boldness



We challenge conventional ways, seize opportunities and are hungry for progress and improvement.

Prosperity



We are driven to grow and succeed, this supports the prosperity of our employees, stakeholders and wider community.

Compassion



We are a family owned company, our culture of compassion ensures the most important things in our lives take priority.

Get Stuff Done



At Focus Machinery, we have a can-do attitude, make swift decisions, and deliver results!



Earthmoving Focused

01

At Focus Machinery, our dedication to top-tier equipment sets us apart. Being hyper-focused on earthmoving related products ensures unmatched service for our customers.

Confidence in Equipment

02

We only offer equipment that meets our high standards. With complete confidence in our selection, we ensure safety, reliability, and effectiveness for every project.

Project Success

03

Our motto is simple: "Go ahead and dig." By prioritising internal communication, streamlining equipment inductions and organisational effectiveness, every hire is delivered ready for project success.

We "GSD" (Get Stuff Done)

04

Our staff embody Getting Stuff Done. From unforeseen breakdowns to last-minute bookings, their urgency offers the flexibility and swift decision making required to keep your project on track.

No "BS" Communication

05

Transparent and honest communication is a must! No jargon, no unrealistic promises—just clear, straightforward information so you can make informed decisions.

Safe and Productive Fleet

06

We provide equipment designed to enhance safety and productivity. From cutting-edge technology to specialized attachments, our offering improves your project's efficiency.

Meeting Major Project Requirements



Focus Machinery's dedicated support team for Victoria's Big Build Projects ensure equipment compliance with project standards, provide necessary inductions, and respond swiftly to downtime events and urgent requests.

- **Dedicated Support Team:** Our support team is committed to Victoria's Big Build Project's success.
- **Equipment Compliance:** We ensure that all equipment meets and is maintained to project standards.
- **Pre-Delivery Inductions:** Our team rapidly facilitates equipment inductions prior to arrival to site.
- **Rapid Downtime Response:** We respond swiftly to downtime events, minimizing disruptions.
- **Urgent Request Handling:** Our team is ready to address urgent requests promptly, ensuring project continuity.
- **Collaborative Environment:** We communicate and coordinate equipment handovers between contractors on site.
- **Safety Focus:** Safety is paramount, and our support services prioritize compliance with regulations and safety standards.



Project Inducted Equipment



Project Inducted Staff



Compatibility with Virtual Superintendent Systems



Detailed Usage Reporting

We've depended on Focus Machinery for various equipment, which consistently delivers top-notch performance and durability. Their excellent support and service have boosted our productivity and safety in the field. Their responsive team provides invaluable assistance for routine maintenance, urgent repairs, and technical advice, minimising downtime and keeping our projects on track.



- Carey Civil Contractors

Key Project Contacts



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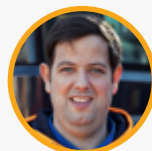
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Depth of Range

At **Focus Machinery** we pride ourselves on providing top-tier equipment solutions for construction, excavation, and earthmoving projects through our comprehensive range of dry hire equipment. We focus on providing a range that not only meets the everyday needs of your project, but each size category has an unmatched **breadth of options** to suit specialist project requirements. With a commitment to quality, reliability, and advanced technology integration, our equipment range is designed to elevate your project's efficiency, precision, and overall success.



Mini Excavators (1T - 10T)

Range includes the following specialist options:

- Tilt hitch
- Manual Grab
- Front Window Guard
- Dual Piping (for rotating attachments)
- Case Drain (for specialist attachments)
- Topcon 3D GPS
- X-Watch height & slew restriction



Large Excavators (13T - 40T)

Range includes the following specialist options:

- Zero swing & blade (up to 35T)
- Tilt hitch (up to 35T)
- Manual Grab
- Front Window Guard
- Offset Boom
- Rubber Pads (up to 35T)
- Dual Piping (for rotating attachments)
- Case Drain (for specialist attachments)
- Topcon & Trimble 3D GPS
- X-Watch height & slew restriction
- Prolec Lift Management System
- Semi-Autonomous (Cat Next Gen Technology)



Posi Track Loaders (30HP - 100HP)

Range includes equipment suited to run specialist attachments and work in extreme conditions such as tunnels or fire break clearing.



Rollers (1.5T - 20T)

Range includes Twin Drum, Smooth Drum and Pad Foots.



Dumpers (1T - 20T)

Range includes Open Canopy, Dual View, Hydrema and Tunnel Spec options.



Tipper Trucks (2.5T - 8T)

Our range is NHVR compliant and includes dual cabs, autos and car license options.

Specialised Excavator and Skidsteer Attachments

Enhance the capabilities of your equipment with our wide range of specialised attachments.

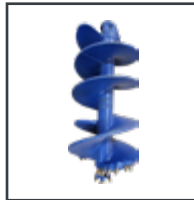
Excavator Attachment Range



Hydraulic Rock Breakers



Augers 100mm - 1500mm



Specialist Rock Auger and Core Barrels



Specialist Screw Pile and High Torque Drives PD50 - SD80



Drum Cutters (Pineapples)



Sieve and Tilt Buckets



Compaction Plates and Wheels



Shears



Concrete Pulveriser



Hydraulic Grabs



Forestry Mulcher



Vibrating Rippers

Skidsteer Attachment Range



Pallet Forks



Smudge Bars



Bucket Brooms



Dual Grade Box Grader (Laser Guided)



Road Profiler



Slashers and Forestry Mulcher



Specialist Equipment Options

Focus Machinery

is at the forefront of integrating cutting-edge technology into construction and earthmoving equipment.

Our advanced technology solutions include the following.



Machine Control Systems

Achieve unparalleled accuracy with our machine control systems that utilize GPS technology for precision. Brands include Cat, Topcon, and Trimble.



Height and Slew Restriction Systems

Ensure safety on your worksite with our height and slew restriction systems that prevent equipment from entering restricted zones.



Payload and Lift Management Systems

Optimize loading and lifting operations with our systems that provide real-time information on payload weight and lifting capacity, helping you avoid overloading and ensure safe lifting practices.

Our Vision to Impact Lasting Change on Construction Projects



At Focus Machinery we are driven to influence lasting change on construction projects throughout Australia.

This commitment to excellence and responsibility finds its embodiment in the guiding mantra of "Safe Smart Sustainable."

This principle not only reflects our core values but also serves as the guiding star directing our approach to every project we embark upon.

01 - Safety

Paramount Concern

Safety stands as the cornerstone of our guiding philosophy. We hold an unwavering commitment to the well-being of all stakeholders on construction sites. To embody this commitment, we have implemented the "Focus Standard," which encapsulates the latest safety specifications and technology relevant to our equipment. By prioritising the safety of our fleet, we are proactively influencing the safety standards of the projects in which our equipment is employed. This not only safeguards lives but also fosters an environment of trust and reliability throughout every project's lifecycle.

02 - Smart

Efficiency and Precision

Efficiency and precision are at the heart of the "Smart" principle we uphold. To achieve these goals, we embrace advanced machine control technology and specialised attachments. These innovations enable our equipment to execute tasks with superior accuracy and effectiveness. By adopting intelligent solutions, we optimise project timelines, minimise errors, and maximise operational efficiency, consistently delivering results that meet and exceed expectations.

03 - Sustainable

Environmental Stewardship and Profitability

"Sustainable" signifies our dual commitment to environmental stewardship and project success. We meticulously select equipment known for its fuel efficiency and reliability. By minimising rework and downtime, we not only contribute to a more eco-conscious operation but also enhance the overall profitability of projects. This intersection of sustainability and profitability underscores our dedication to responsible resource utilisation and economic viability.

Conclusion: In alignment with the global shift toward Environmental, Social, and Governance (ESG) considerations, Focus Machinery's fleet is dedicated to assisting contractors in achieving their ESG project outcomes. "Safe Smart Sustainable" is more than a slogan; it's a promise to deliver projects that prioritise safety, harness intelligence, and uphold sustainability, thereby leaving a positive impact on both the environment and the bottom line.



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